



	Last name(s)	First name(s)	Date of birth	Nationality ¹	Sex [M/F]	Study cycle ²	Field of education ³
Student	Acquasanta	Sara	13/10/1997	Italian	F	1 st	
	Name	Faculty/Department	Erasmus code ⁴ (if applicable)	Address	Country	Contact person name ⁵ ; email; phone	
Sending Institution	POLITECNICO DI BARI	Management engineering	IBARI05	Via Amendola, 126/B 70126 BARI	ITA	<u>ilaria.</u> g	Departmental Coordinator: giannoccaro@poliba.it 1M: +390805962747
	Name	Faculty/ Department	Erasmus code (if applicable)	Address	Country	Contact pe	erson name; email; phone
Receiving Institution	Karlsruhe Institute of Technology	Department of economics and management	D KARLSRU01	Kaiserstraße 12 76131 Karlsruhe	DE	dekanat@wiwi.kit	<u>.edu</u> Tel: +49 (0) 721 60842147

Before the mobility

	Study Programme at the Receiving Institution								
Table A	Component ⁶	Planned period of the mobility: from [month/yea Component title at the Receiving Institution	Semester	Number of ECTS credits (or equivalent) ⁸					
Before the mobility	code (if any)	(as indicated in the course catalogue ⁷)	[e.g. autumn/spring; term]	to be awarded by the Receiving Institution upon successful completion					
	2581956	International management in engineering and production	WS	3,5					
	2560400	Seminar in Macroeconomics	WS	3					
	2581963	Project management	WS	3,5					
	2581992	Risk management in Industrial Supply Networks	WS	3					
	2545012	Entrepreneurial leadership and innovation management	WS	3					
	2545001	Entrepreneurship	WS	3					
	2581012	Renewable energy	WS	3.5					
	SM879	Thermal use of groundwater	WS	3					
	PC741	Thermodynamics of Environmental System	WS	6					
				Total: 31,5					
	Web link to th	ne course catalogue at the Receiving Institution describing the lea	rning outcomes: [web link t	o the relevant information]					

The level of language competence in _	[indicate here t	he main	languag	e of ins	truction] that th	ne student already has or agrees to acquire by the start of the
	study period is: A1 □	<i>A2</i> □	<i>B</i> 1 □	<i>B2</i> □	C1 □	<i>C2</i> □	Native speaker □

	Recognition at the Sending Institution							
Table B Before the mobility	Component code (if any)	Component title at the Sending Institution (as indicated in the course catalogue)	Semester [e.g. autumn/spring; term]	Number of ECTS credits (or equivalent) to be recognised by the Sending Institution				
	-	Esame a scelta	-	6				
	2474	Gestione dei progetti e Gestione dell'impresa	Spring term	12				
	2138	Fisica tecnica e Sistemi energetici	Autumn term	12				
				Total: 30				
	Provisions app	lying if the student does not complete successfully some educa	tional components: [web link	to the relevant information]				





Commitment

By signing this document, the Sending Institution and the Receiving Institution confirm that they approve the Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and Receiving Institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the Inter-Institutional Agreement for institutions located in Partner Countries). The Sending Institution and the student should also commit to what is set out in the Erasmus+ grant agreement. The Receiving Institution confirms that the educational components listed in Table A are in line with its course catalogue and should be available to the student. The Sending Institution commits to recognise all the credits gained at the Receiving Institution for the successfully completed educational components and to count them towards the student's degree as described in Table B. Any exceptions to this rule are documented in an annex of this Learning Agreement and agreed by all parties. The student and the Receiving Institution will communicate to the Sending Institution any problems or changes regarding the study programme, responsible persons and/or study period.

Commitment	Name	Email	Position	Date	Signature
Student	Sara Acquasanta	acquasantasara@gmail.com	Student	27/06/18	Sana Aprasanta Vlais Grenners
Responsible person ¹⁰ at the Sending Institution	Ilaria Filomena Giannoccaro	llaria.giannoccaro@poliba.it	Erasmus Departmental Coordinator	Departmental 27/06/18	
Responsible person at the Receiving Institution ¹¹	Lorene Dobrinoff	international.relations@wiwi .kit.edu	KIT Departmental Coordinator	27/06/18	





During the Mobility

	Exceptional changes to Table A (to be approved by e-mail or signature by the student, the responsible person in the Sending Institution and the responsible person in the Receiving Institution)							
Table A2 During the mobility	Component code (if any)	Component title at the Receiving Institution (as indicated in the course catalogue)	Deleted component [tick if applicable]	Added component [tick if applicable]	Reason for change ¹²	Number of ECTS credits (or equivalent)		
			⊠		Choose an item.			
					Choose an item.			

	Exceptional changes to Table B (if applicable) (to be approved by e-mail or signature by the student and the responsible person in the Sending Institution)							
Table B2 During the mobility	Component code (if any)	Component title at the Sending Institution (as indicated in the course catalogue)	Deleted component [tick if applicable]	Added component [tick if applicable]	Number of ECTS credits (or equivalent)			

Commitment

By signing this document, the Sending Institution and the Receiving Institution confirm that they approve the Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and Receiving Institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the Inter-Institutional Agreement for institutions located in Partner Countries). The Sending Institution and the student should also commit to what is set out in the Erasmus+ grant agreement. The Receiving Institution confirms that the educational components listed in Table A are in line with its course catalogue and should be available to the student. The Sending Institution commits to recognise all the credits gained at the Receiving Institution for the successfully completed educational components and to count them towards the student's degree as described in Table B. Any exceptions to this rule are documented in an annex of this Learning Agreement and agreed by all parties. The student and the Receiving Institution will communicate to the Sending Institution any problems or changes regarding the study programme, responsible persons and/or study period.

Commitment	Name	Email	Position	Date	Signature
Student			Student		
Responsible person ¹³ at					
the Sending Institution					
Responsible person at the					
Receiving Institution ¹⁴					





After the Mobility

	Transcript of Records at the Receiving Institution Start and end dates of the study period: from [day/month/year] to [day/month/year]								
Table C After the mobility	Component code (if any)	Component title at the Receiving Institution (as indicated in the course catalogue)	Was the component successfully completed by the student? [Yes/No]	Number of ECTS credits (or equivalent)	Grades received at the Receiving Institution				
				Total:					

	Transcript of Records and Recognition at the Sending Institution									
	Start and end dates of the study period: from [day/month/year] to [day/month/year]									
Table D After the mobility	Component code (if any)	Title of recognised component at the Sending Institution (as indicated in the course catalogue)	Number of ECTS credits (or equivalent) recognised	Grades registered at the Sending Institution (if applicable)						
			Total:							





- ¹ Nationality: country to which the person belongs administratively and that issues the ID card and/or passport.
- ² Study cycle: Short cycle (EQF level 5) / Bachelor or equivalent first cycle (EQF level 6) / Master or equivalent second cycle (EQF level 7) / Doctorate or equivalent third cycle (EQF level 8).
- ³ Field of education: The ISCED-F 2013 search tool available at http://ec.europa.eu/education/tools/isced-f en.htm should be used to find the ISCED 2013 detailed field of education and training that is closest to the subject of the degree to be awarded to the student by the Sending Institution.
- ⁴ Erasmus code: a unique identifier that every higher education institution that has been awarded with the Erasmus Charter for Higher Education (ECHE) receives. It is only applicable to higher education institutions located in Programme Countries.
- ⁵ Contact person: person who provides a link for administrative information and who, depending on the structure of the higher education institution, may be the departmental coordinator or works at the international relations office or equivalent body within the institution.
- ⁶ An "educational component" is a self-contained and formal structured learning experience that features learning outcomes, credits and forms of assessment. Examples of educational components are: a course, module, seminar, laboratory work, practical work, preparation/research for a thesis, mobility window or free electives.
- ⁷ Course catalogue: detailed, user-friendly and up-to-date information on the institution's learning environment that should be available to students before the mobility period and throughout their studies to enable them to make the right choices and use their time most efficiently. The information concerns, for example, the qualifications offered, the learning, teaching and assessment procedures, the level of programmes, the individual educational components and the learning resources. The Course Catalogue should include the names of people to contact, with information about how, when and where to contact them.
- ⁸ ECTS credits (or equivalent): in countries where the "ECTS" system is not in place, in particular for institutions located in Partner Countries not participating in the Bologna process, "ECTS" needs to be replaced in the relevant tables by the name of the equivalent system that is used, and a web link to an explanation to the system should be added.
- Level of language competence: a description of the European Language Levels (CEFR) is https://europass.cedefop.europa.eu/en/resources/european-language-levels-cefr
- ¹⁰ Responsible person at the Sending Institution: an academic who has the authority to approve the Learning Agreement, to exceptionally amend it when it is needed, as well as to guarantee full recognition of such programme on behalf of the responsible academic body. The name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.
- ¹¹ Responsible person at the Receiving Institution: the name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.
- ¹² Reasons for exceptional changes to study programme abroad (choose an item number from the table below):

Reasons for deleting a component	Reason for adding a component
1. Previously selected educational component is not available at the Receiving Institution	5. Substituting a deleted component
2. Component is in a different language than previously specified in the course catalogue	6. Extending the mobility period
3. Timetable conflict 4. Other (please specify)	7. Other (please specify)

¹³ Responsible person at the Sending Institution: an academic who has the authority to approve the Learning Agreement, to exceptionally amend it when it is needed, as well as to guarantee full recognition of such programme on behalf of the responsible academic body. The name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.

¹⁴ **Responsible person at the Receiving Institution**: the name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.



Learning Agreement Student Mobility for Studies

Higher Education: Learning Agreement form Student's name Academic Year 20.../20...

	Last name(s)	First name(s)	Date of birth	Nationality ¹	Sex [M/F]	Study cycle ²	Field of education ³
Student							
	COLAIANNI	ANTONIO	10/07/1993	ITALY	М	SECOND CYCLE	710
	Name	Faculty/Department	Erasmus code ⁴ (if applicable)	Address	Country	Contact person name ⁵ ; email; phone	
Sending		,,,	()	Via	, , , , , , , , , , , , , , , , , , ,		, , , , , ,
Institution	POLITECNICO			Amendola,		Prof. Ilaria Giannoccaro;	
	DI BARI	DMMM	IBARI05	126/B	ITA	ilaria.giannoco	caro@poliba.it; 080 596 2722
			Erasmus code				
	Name	Faculty/ Department	(if applicable)	Address	Country	Contact pe	erson name; email; phone
	POZNAN						
Receiving	UNIVERSITY						
Institution	OF						
	TECHNOLOGY						

Before the mobility

		Study Programme at the Rec	_	ar]
Table A Before the mobility	Component ⁶ code (if any)	Component title at the Receiving Institution (as indicated in the course catalogue ⁷)	Semester	Number of ECTS credits (or equivalent) ⁸ to be awarded by the Receiving Institution upon successful completion
		Warehouse Management	Winter semester	4
		Organization of work station and work study	Winter semester	2
		Machine Technology and Design of Production Processes	Winter semester	4
		Production System Design	Winter semester	2
		Financial Accountancy	Winter semester	4
		Intercultural Communication	Winter semester	4
		Web Page Design	Winter semester	4
		Polish Lessons (2 ECTS)	Winter semester	
				Total: 24
	Web link to th	e course catalogue at the Receiving Institution describing the learn	ning outcomes: [web link to	o the relevant information]

The level of language competence in English [indicate here the main language of instruction] that the student already has or agrees to acquire by the start of the study period is: A1 \(\text{A1} \) A2 \(\text{B1} \) B1 \(\text{B2} \) C1 \(\text{C2} \) Native speaker \(\text{D} \)

	Recognition at the Sending Institution					
Table B Component Before the code mobility (if any)		Component title at the Sending Institution (as indicated in the course catalogue)	Semester	Number of ECTS credits (or equivalent) to be recognised by the Sending Institution		
	2257	Logistica Industriale	Winter semester	6		
	2660	Produzione nella Fabbrica Digitale	Winter semester	6		
		Esami a scelta		12		
	Provisions app	lying if the student does not complete successfully some education	nal components: [web lini	k to the relevant information]		

Commitment

By signing this document, the student, the Sending Institution and the Receiving Institution confirm that they approve the Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and Receiving Institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the Inter-Institutional Agreement for institutions located in Partner Countries). The Beneficiary Institution and the student should also commit to what is set out in the Erasmus+ grant agreement. The Receiving Institution confirms that the educational components listed in Table A are in line with its course catalogue and should be available to the student. The Sending Institution commits to recognise all the credits or equivalent units gained at the Receiving Institution for the successfully completed educational components and to count them towards the student's degree as described in Table B. Any exceptions to this rule are documented in an annex of this Learning Agreement and agreed by all parties. The student and the Receiving Institution will communicate to the Sending Institution any problems or changes regarding the study programme, responsible persons and/or study period.

Commitment	Name	Email	Position	Date	Signature
Student	Antonio Colaianni	antonio.colaianni@hotmail.it	Student	20/07/18	
Responsible person ¹⁰ at the Sending Institution	Ilaria Giannoccaro	ilaria.giannoccaro@poliba.it	Erasmus Departmental Coordinator		Iloia Glemeioro
Responsible person at the					



76.66	Erasmus+	

Receiving Institution¹¹

During the Mobility

	Exceptional changes to Table A (to be approved by e-mail or signature by the student, the responsible person in the Sending Institution and the responsible person in the Receiving Institution)						
Table A2 During the mobility	ring the code Institution		Deleted component [tick if applicable]	Added component [tick if applicable]	Reason for change ¹²	Number of ECTS credits (or equivalent)	
					Choose an item.		
				\boxtimes	Choose an item.		

	Exceptional changes to Table B (if applicable) (to be approved by e-mail or signature by the student and the responsible person in the Sending Institution)						
Table B2 During the mobility	ng the code Component title at the Sending Institution (as indicated in the course catalogue)		Deleted component [tick if applicable]	Added component [tick if applicable]	Number of ECTS credits (or equivalent)		

After the Mobility

	Transcript of Records at the Receiving Institution					
		Start and end dates of the study period: from [day/mor	nth/year] to [day/mon	th/year]		
Table C After the mobility	Component code (if any) Component title at the Receiving Institution (as indicated in the course catalogue)		Was the component successfully completed by the student? [Yes/No]	Number of ECTS credits (or equivalent)	Grades received at the Receiving Institution	
				Total:		

	Transcript of Records and Recognition at the Sending Institution				
		Start and end dates of the study period: from [day/month/year]	to [day/month/year]		
Table D After the mobility	Component code (if any)	Title of recognised component at the Sending Institution (as indicated in the course catalogue)	Number of ECTS credits (or equivalent) recognised	Grades registered at the Sending Institution (if applicable)	
			Total:		



- ¹ Nationality: country to which the person belongs administratively and that issues the ID card and/or passport.
- ² **Study cycle:** Short cycle (EQF level 5) / Bachelor or equivalent first cycle (EQF level 6) / Master or equivalent second cycle (EQF level 7) / Doctorate or equivalent third cycle (EQF level 8).
- ³ **Field of education:** The <u>ISCED-F 2013 search tool</u> available at http://ec.europa.eu/education/tools/isced-f en.htm should be used to find the ISCED 2013 detailed field of education and training that is closest to the subject of the degree to be awarded to the student by the Sending Institution.
- ⁴ **Erasmus code**: a unique identifier that every higher education institution that has been awarded with the Erasmus Charter for Higher Education (ECHE) receives. It is only applicable to higher education institutions located in Programme Countries.
- ⁵ **Contact person**: person who provides a link for administrative information and who, depending on the structure of the higher education institution, may be the departmental coordinator or works at the international relations office or equivalent body within the institution.
- ⁶ An "educational component" is a self-contained and formal structured learning experience that features learning outcomes, credits and forms of assessment. Examples of educational components are: a course, module, seminar, laboratory work, practical work, preparation/research for a thesis, mobility window or free electives.
- ⁷ **Course catalogue**: detailed, user-friendly and up-to-date information on the institution's learning environment that should be available to students before the mobility period and throughout their studies to enable them to make the right choices and use their time most efficiently. The information concerns, for example, the qualifications offered, the learning, teaching and assessment procedures, the level of programmes, the individual educational components and the learning resources. The Course Catalogue should include the names of people to contact, with information about how, when and where to contact them.
- ⁸ ECTS credits (or equivalent): in countries where the "ECTS" system is not in place, in particular for institutions located in Partner Countries not participating in the Bologna process, "ECTS" needs to be replaced in the relevant tables by the name of the equivalent system that is used, and a web link to an explanation to the system should be added.
- ⁹ **Level of language competence**: a description of the European Language Levels (CEFR) is available at: https://europass.cedefop.europa.eu/en/resources/european-language-levels-cefr
- ¹⁰ **Responsible person at the Sending Institution**: an academic who has the authority to approve the Learning Agreement, to exceptionally amend it when it is needed, as well as to guarantee full recognition of such programme on behalf of the responsible academic body. The name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.
- ¹¹ **Responsible person at the Receiving Institution**: the name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.
- ¹² Reasons for exceptional changes to study programme abroad (choose an item number from the table below):

Reasons for deleting a component	Reason for adding a component	
1. Previously selected educational component is not available at the Receiving	5. Substituting a deleted component	
Institution		
2. Component is in a different language than previously specified in the course	6. Extending the mobility period	
catalogue		
3. Timetable conflict	7. Other (please specify)	
4. Other (please specify)		





Charlent	Last name(s)	First name(s)	Date of birth	Nationality ¹	Sex [M/F]	Study cycle ²	Field of education ³
Student	Cutrone	Michele	08/12/1995	iTALY	М	Bachelor	071
Sending	Name	Faculty/Department	Erasmus code ⁴ (if applicable)	Address	Country	Contact pe	rson name ⁵ ; email; phone
Institution	POLITECNICO DI BARI	DMMM	IBARI05	Via Amendola, 126/B 70126 BARI	ITA		Peaprtmental Coordinator: F. Ilaria Giannoccaro
Receiving	Name	Faculty/ Department	Erasmus code (if applicable)	Address	Country	Contact pe	erson name; email; phone
Institution	Universidad de Zaragoza	Escuela Universitaria Politecnica	E ZARAGOZ01	-	SPA		Susana Gonzalez

Before the mobility

	Study Programme at the Receiving Institution				
		Planned period of the mobility: from [month/year]	09/2017 to [month/yea	r]01/2017	
Table A Before the mobility	Component ⁶ code (if any)	Component title at the Receiving Institution (as indicated in the course catalogue ⁷)	Semester [e.g. autumn/spring; term]	Number of ECTS credits (or equivalent) ⁸ to be awarded by the Receiving Institution upon successful completion	
	30163	Health and Safety	Autumn	6	
	30131	Project Office	Autumn	6	
	30132	Gestion de la Innovacion Y politica tecnologica	Autumn	6	
	30133	Leadership	Autumn	6	
				Total: 24	
_		Web link to the course catalogue at the Receiving Institution https://eupla.unizar.es/sites/eupla.unizar.es/files/archivos/Asun			

The level of language competence in __Spanish__ [indicate here the main language of instruction] that the student already has or agrees to acquire by the start of the study period is: $A1 \square A2 \square B1 \boxtimes B2 \square C1 \square C2 \square Native speaker \square$

Table B Before the mobility	Component code (if any)	Component title at the Sending Institution (as indicated in the course catalogue)	Semester [e.g. autumn/spring; term]	Number of ECTS credits (or equivalent) to be recognised by the Sending Institution
	906110	Salute e Sicurezza sul lavoro	Autumn	6
	-	Esame a Scelta	Autumn	6
	-	Esame a Scelta	Autumn	6
				Total: 18

Commitment

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Commitment	Name	Email	Position	Date	Signature				
Student	Michele Cutrone	mik.cutrone@gmail.com	Student	21/06/2018	Mill OZ				
Responsible person ¹⁰ at the Sending Institution			Erasmus Departmental Coordinator		Gloria Glemeros				
Responsible person at the Receiving Institution ¹¹									



During the Mobility

	Exceptional changes to Table A (to be approved by e-mail or signature by the student, the responsible person in the Sending Institution and the responsible person in the Receiving Institution)								
Table A2 During the mobility	During the code Institution		Deleted component [tick if applicable]	Added component [tick if applicable]	Reason for change ¹²	Number of ECTS credits (or equivalent)			
			⊠		Choose an item.				
				\boxtimes	Choose an item.				

Exceptional changes to Table B (if applicable) (to be approved by e-mail or signature by the student and the responsible person in the Sending Institution)								
Table B2 During the mobility	Component code (if any)	Component title at the Sending Institution (as indicated in the course catalogue)	Deleted component [tick if applicable]	Added component [tick if applicable]	Number of ECTS credits (or equivalent)			

Commitment

By signing this document, the student, the Sending Institution and the Receiving Institution confirm that they approve the Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and Receiving Institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the Inter-Institutional Agreement for institutions located in Partner Countries). The Sending Institution and the student should also commit to what is set out in the Erasmus+ grant agreement. The Receiving Institution confirms that the educational components listed in Table A are in line with its course catalogue and should be available to the student. The Sending Institution commits to recognise all the credits gained at the Receiving Institution for the successfully completed educational components and to count them towards the student's degree as described in Table B. Any exceptions to this rule are documented in an annex of this Learning Agreement and agreed by all parties. The student and the Receiving Institution will communicate to the Sending Institution any problems or changes regarding the study programme, responsible persons and/or study period.

Commitment	Name	Email	Position	Date	Signature
Student			Student		
Responsible person ¹³ at the Sending Institution					
Responsible person at the Receiving Institution ¹⁴					





	Transcript of Records at the Receiving Institution								
	Start and end dates of the study period: from [day/month/year] to [day/month/year]								
Table C After the mobility	Component code (if any)	Component title at the Receiving Institution (as indicated in the course catalogue)	Was the component successfully completed by the student? [Yes/No]	Number of ECTS credits (or equivalent)	Grades received at the Receiving Institution				
				Total:					

	Transcript of Records and Recognition at the Sending Institution								
	Start and end dates of the study period: from [day/month/year] to [day/month/year]								
Table D After the mobility	Component code (if any)	Title of recognised component at the Sending Institution (as indicated in the course catalogue)	Number of ECTS credits (or equivalent) recognised	Grades registered at the Sending Institution (if applicable)					
			Total:						

Student's name Academic Year 2018/2019

- ¹ Nationality: country to which the person belongs administratively and that issues the ID card and/or passport.
- ² Study cycle: Short cycle (EQF level 5) / Bachelor or equivalent first cycle (EQF level 6) / Master or equivalent second cycle (EQF level 7) / Doctorate or equivalent third cycle (EQF level 8).
- ³ Field of education: The ISCED-F 2013 search tool available at http://ec.europa.eu/education/tools/isced-f_en.htm should be used to find the ISCED 2013 detailed field of education and training that is closest to the subject of the degree to be awarded to the student by the Sending Institution.
- ⁴ Erasmus code: a unique identifier that every higher education institution that has been awarded with the Erasmus Charter for Higher Education (ECHE) receives. It is only applicable to higher education institutions located in Programme Countries.
- ⁵ Contact person: person who provides a link for administrative information and who, depending on the structure of the higher education institution, may be the departmental coordinator or works at the international relations office or equivalent body within the institution.
- ⁶ An "educational component" is a self-contained and formal structured learning experience that features learning outcomes, credits and forms of assessment. Examples of educational components are: a course, module, seminar, laboratory work, practical work, preparation/research for a thesis, mobility window or free electives.
- ⁷ Course catalogue: detailed, user-friendly and up-to-date information on the institution's learning environment that should be available to students before the mobility period and throughout their studies to enable them to make the right choices and use their time most efficiently. The information concerns, for example, the qualifications offered, the learning, teaching and assessment procedures, the level of programmes, the individual educational components and the learning resources. The Course Catalogue should include the names of people to contact, with information about how, when and where to contact them.
- ⁸ ECTS credits (or equivalent): in countries where the "ECTS" system is not in place, in particular for institutions located in Partner Countries not participating in the Bologna process, "ECTS" needs to be replaced in the relevant tables by the name of the equivalent system that is used, and a web link to an explanation to the system should be added.
- Level of language competence: a description of the European Language Levels (CEFR) is https://europass.cedefop.europa.eu/en/resources/european-language-levels-cefr
- ¹⁰ Responsible person at the Sending Institution: an academic who has the authority to approve the Learning Agreement, to exceptionally amend it when it is needed, as well as to guarantee full recognition of such programme on behalf of the responsible academic body. The name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.
- ¹¹ Responsible person at the Receiving Institution: the name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.
- ¹² Reasons for exceptional changes to study programme abroad (choose an item number from the table below):

Reasons for deleting a component	Reason for adding a component
1. Previously selected educational component is not available at the Receiving	5. Substituting a deleted component
Institution	
2. Component is in a different language than previously specified in the course	6. Extending the mobility period
catalogue	
3. Timetable conflict	7. Other (please specify)
4. Other (please specify)	

¹³ Responsible person at the Sending Institution: an academic who has the authority to approve the Learning Agreement, to exceptionally amend it when it is needed, as well as to guarantee full recognition of such programme on behalf of the responsible academic body. The name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.

¹⁴ **Responsible person at the Receiving Institution**: the name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.

UNIVERSITY

OF

TECHNOLOGY

FACULTY OF

ENGINEERING AND

MANAGEMENT

Receiving

Institution

Higher Education Erasmus+ Learning Agreement for Studies

Nico			arining Agr	cement for 5t	uuics		
	Last name(s)	First name(s)	Date of birth	Nationality ¹	Sex [M/F]	Study cycle	Field of education
Student	GERMINARIO	ANTONIO	7/02/1995	ITALIAN	М	EQF LEVEL 7	MANAGEMENT ENGINEERING
	Name	Faculty/Department	Erasmus code (if applicable)	Address	Country	Contact person name ² ; email; phone Erasmus Deaprtmental Coordinator: ILARIA GIANNOCCARO, ilaria.giannoccaro@poliba.it,	
Sending Institution	POLITECNICO DI BARI	DEPARTEMENT OF MECHANICS, MATHEMATICS AND MANAGEMENT	IBARIO5	Via Amendola, 126/B 70126 BARI	ITA		
	Name POZNAN	Faculty/ Department	Erasmus code (if applicable)	Address	Country	Contact person name; email; phone	

Before the mobility

PLPOZNAN

Plac Marii

Skłodowskiej-Curie 5

POLAND

		Study Programme at the	Receiving Institution					
Planned period of the mobility: from [month/year]25/02/2018 to [month/year]30/06/2018								
Table A Before the mobility	Component ³ code (if any)	code (as indicated in the course catalogue ⁴)		Number of ECTS credits (or equivalent) to be awarded by the Receiving Institution upon successful completion				
	course	Managerial accounting	spring	4				
	specialization module	Enterprise competitivness	spring	3				
	specialization module	Small and medium-sized enterprise management	spring	3				
	course	Project Management	spring	4				
	course	Negotiations and negotiation technique	spring	4				
	course	Finances	spring	5				
	course	Financial Accountancy	spring	4				
	course	Financing of enterprise	spring	4				
				Total:31				
he level of la	anguage compete	nce ⁶ inENGLISH[indicate here the main language of of the study period is: $A1 \square A2 \square B1 \square B2 \boxtimes$	_					

	Recognition at the Sending Institution							
Table B Before the mobility	Component code (if any)	Component title at the Sending Institution (as indicated in the course catalogue)	Semester [e.g. autumn/spring; term]	Number of ECTS credits (or equivalent) to be recognised by the Sending Institution				
	COURSE	CONTROLLO DI GESTIONE	SPRING	6				
	COURSE	ESAME A SCELTA LIBERA	AUTUMN	12				
	MODULE	FINANZA E BUSINESS PLANNING	AUTUMN	12				
				Total:30				

Commitment

By signing this document, the student, the Sending Institution and the Receiving Institution confirm that they approve the Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and Receiving Institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the Inter-Institutional Agreement for institutions located in Partner Countries). The Sending Institution and the student should also commit to what is set out in the Erasmus+ grant agreement. The Receiving Institution confirms that the educational components listed in Table A are in line with its course catalogue and should be available to the student. The Sending Institution commits to recognise all the credits gained at the Receiving Institution for the successfully completed educational components and to count them towards the student's degree as described in Table B. Any exceptions to this rule are documented in an annex of this Learning Agreement and agreed by all parties. The student and the Receiving Institution will communicate to the Sending Institution any problems or changes regarding the study programme, responsible persons and/or study period.





Student's name Academic Year 20__ /20__

Commitment	Name	Email	Position	Date	Signature
Student			Student		
Responsible person ⁷ at the Sending Institution	ILARIA GIANNOCCARO	ilaria.giannoccaro@poliba.it	Erasmus Departmental Coordinator		floia Glemeros
Responsible person at the Receiving Institution ⁸					

During the Mobility

	Exceptional changes to Table A (to be approved by e-mail or signature by the student, the responsible person in the Sending Institution and the responsible person in the Receiving Institution)								
Table A2 During the mobility	during the code Institution		Deleted component [tick if applicable]	Added component [tick if applicable]	Reason for change ⁹	Number of ECTS credits (or equivalent)			
			×		Choose an item.				
				\boxtimes	Choose an item.				

Exceptional changes to Table B (if applicable) (to be approved by e-mail or signature by the student and the responsible person in the Sending Institution)							
During the Code '		Component title at the Sending Institution (as indicated in the course catalogue)	Deleted component [tick if applicable]	Added component [tick if applicable]	Number of ECTS credits (or equivalent)		

Commitment

By signing this document, the student, the Sending Institution and the Receiving Institution confirm that they approve the Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and Receiving Institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the Inter-Institutional Agreement for institutions located in Partner Countries). The Sending Institution and the student should also commit to what is set out in the Erasmus+ grant agreement. The Receiving Institution confirms that the educational components listed in Table A are in line with its course catalogue and should be available to the student. The Sending Institution commits to recognise all the credits gained at the Receiving Institution for the successfully completed educational components and to count them towards the student's degree as described in Table B. Any exceptions to this rule are documented in an annex of this Learning Agreement and agreed by all parties. The student and the Receiving Institution will communicate to the Sending Institution any problems or changes regarding the study programme, responsible persons and/or study period.

Commitment	Name	Email	Position	Date	Signature
Student			Student		
Responsible person ¹⁰ at					
the Sending Institution					
Responsible person at the					
Receiving Institution ¹¹					





After the Mobility

	Transcript of Records at the Receiving Institution Start and end dates of the study period: from [day/month/year] to [day/month/year]							
Table C After the mobility	Component code (if any)	Component title at the Receiving Institution (as indicated in the course catalogue)	Was the component successfully completed by the student? [Yes/No]	Number of ECTS credits (or equivalent)	Grades received at the Receiving Institution			
				Total:				

	Transcript of Records and Recognition at the Sending Institution							
Start and end dates of the study period: from [day/month/year] to [day/month/year]								
Table D After the mobility	Component code (if any)	Title of recognised component at the Sending Institution (as indicated in the course catalogue)	Number of ECTS credits (or equivalent) recognised	Grades registered at the Sending Institution (if applicable)				
			Total:					





- ¹ Nationality: country to which the person belongs administratively and that issues the ID card and/or passport.
- ² Contact person: person who provides a link for administrative information and who, depending on the structure of the higher education institution, may be the departmental coordinator or works at the international relations office or equivalent body within the institution.
- ³ An "educational component" is a self-contained and formal structured learning experience that features learning outcomes, credits and forms of assessment. Examples of educational components are: a course, module, seminar, laboratory work, practical work, preparation/research for a thesis, mobility window or free electives.
- ⁴ Course catalogue: detailed, user-friendly and up-to-date information on the institution's learning environment that should be available to students before the mobility period and throughout their studies to enable them to make the right choices and use their time most efficiently. The information concerns, for example, the qualifications offered, the learning, teaching and assessment procedures, the level of programmes, the individual educational components and the learning resources. The Course Catalogue should include the names of people to contact, with information about how, when and where to contact them.
- ⁵ ECTS credits (or equivalent): in countries where the "ECTS" system is not in place, in particular for institutions located in Partner Countries not participating in the Bologna process, "ECTS" needs to be replaced in the relevant tables by the name of the equivalent system that is used, and a web link to an explanation to the system should be added.
- Level of language competence: a description of the European Language Levels (CEFR) is available https://europass.cedefop.europa.eu/en/resources/european-language-levels-cefr
- ⁷ Responsible person at the Sending Institution: an academic who has the authority to approve the Learning Agreement, to exceptionally amend it when it is needed, as well as to guarantee full recognition of such programme on behalf of the responsible academic body. The name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.
- ⁸ Responsible person at the Receiving Institution: the name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.
- 9 Reasons for exceptional changes to study programme abroad (choose an item number from the table below):

Reasons for deleting a component	Reason for adding a component
1. Previously selected educational component is not available at the Receiving	5. Substituting a deleted component
Institution	
2. Component is in a different language than previously specified in the course	6. Extending the mobility period
catalogue	
3. Timetable conflict	7. Other (please specify)
4. Other (please specify)	

- ¹⁰ Responsible person at the Sending Institution: an academic who has the authority to approve the Learning Agreement, to exceptionally amend it when it is needed, as well as to guarantee full recognition of such programme on behalf of the responsible academic body. The name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.
- ¹¹ Responsible person at the Receiving Institution: the name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.





Last name(s)	First name(s)	Date of birth	Nationality ¹	Sex [M/F]	Study cycle ²	Field of education ³
Inchingolo	Maria Pia	05/02/1997	Italy	F	1st 0710	
Name	Faculty/Department	Erasmus code ⁴ (if applicable)	Address	Country	Contact pe	rson name ⁵ ; email; phone
DOLITECNICO	Managament		Via Amandala		Erasmus Departmental Coordinato	
DI BARI	engineering	IBARI05	126/B 70126 BARI	ITA		+390805962722
Name	Faculty/ Department	Erasmus code (if applicable)	Address	Country	Contact person name; email; phone	
Poznan			Plac Marii			
,	•	PL POZNANO2	•	Poland		panna Kalkowska alkowska@put.poznan.pl
	Inchingolo Name POLITECNICO DI BARI Name	Inchingolo Maria Pia Name Faculty/Department POLITECNICO Management engineering Name Faculty/ Department Poznan University of Management	Inchingolo Maria Pia 05/02/1997 Name Faculty/Department Erasmus code ⁴ (if applicable) POLITECNICO Management engineering IBARI05 Name Faculty/ Department Erasmus code (if applicable) Poznan University of Management	Inchingolo Maria Pia 05/02/1997 Italy Name Faculty/Department (if applicable) Address POLITECNICO Management engineering IBARI05 126/B 70126 BARI Name Faculty/ Department (if applicable) Address Poznan University of Management Management Sklodowskiej-Curie 5	Last name(s) First name(s) Date of birth Nationality¹ [M/F] Inchingolo Maria Pia 05/02/1997 Italy F Name Faculty/Department Erasmus code⁴ (if applicable) Address Country POLITECNICO DI BARI Management engineering IBARIO5 Via Amendola, 126/B 70126 BARI ITA Name Faculty/ Department Erasmus code (if applicable) Address Country Poznan University of Management Plac Marii Sklodowskiej-Curie 5	Last name(s) First name(s) Date of birth Nationality¹ [M/F] Study cycle² Inchingolo Maria Pia 05/02/1997 Italy F 1st Name Faculty/Department Erasmus code⁴ (if applicable) Address Country Contact pe POLITECNICO Management engineering IBARIO5 Via Amendola, 126/B 70126 BARI ITA ITA Name Faculty/ Department Erasmus code (if applicable) Address Country Contact pe Poznan University of Management Plac Marii Sklodowskiej-Curie 5 Journal Department Journal Department Sklodowskiej-Curie 5 Journal Department Sklodowskiej-Curie 5

Before the mobility

	Study Programme at the Receiving Institution							
	Planned period of the mobility: from [month/year] 10/2018. to [month/year] 02/2019							
Table A Before the mobility	Component ⁶ code (if any)	Component title at the Receiving Institution (as indicated in the course catalogue ⁷)	Semester [e.g. autumn/spring; term]	Number of ECTS credits (or equivalent) ⁸ to be awarded by the Receiving Institution upon successful completion				
		"quality management"	autumn	3				
		"ergonomics"	autumn	5				
		"marketing"	autumn	5				
		"web page design"	autumn	4				
		"production system design"	autumn	2				
		"warehouse management"	autumn	4				
		"production management"	autumn	4				
		"machine technology and design of production process"	autumn	4				
	0231	"Polish language course"	autumn	2				
				Total:31				
	Web link to th	e course catalogue at the Receiving Institution describing the lea	rning outcomes: [web link t	o the relevant information]				

The level of language competence in English_[indicate here the main language of instruction] that the student already has or agrees to acquire by the start of the study period is: $A1 \square A2 \square B1 \square B2 \boxtimes C1 \square C2 \square Native speaker \square$

	Recognition at the Senaing Institution							
Table B Before the mobility	Component code (if any)	Component title at the Sending Institution (as indicated in the course catalogue)	Semester [e.g. autumn/spring; term]	Number of ECTS credits (or equivalent) to be recognised by the Sending Institution				
	2139	"qualità e progettazione dei processi produttivi	spring	12				
		"sicurezza del lavoro"	spring	6				
		"esame a scelta"	autumn	12				
			autumn					
				Total:30				

Provisions applying if the student does not complete successfully some educational components: [web link to the relevant information]

Commitment

By signing this document, the student, the Sending Institution and the Receiving Institution confirm that they approve the Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and Receiving Institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the Inter-Institutional Agreement for institutions located in Partner Countries). The Sending Institution and the student should also commit to what is set out in the Erasmus+ grant agreement. The Receiving Institution confirms that the educational components listed in Table A are in line with its course catalogue and should be available to the student. The Sending Institution commits to recognise all the credits gained at the Receiving Institution for the successfully completed educational components and to count them towards the student's degree as described in Table B. Any exceptions to this rule are documented in an annex of this Learning Agreement and agreed by all parties. The student and the Receiving Institution will communicate to the Sending Institution any problems or changes regarding the study programme, responsible persons and/or study period.

Commitment	Name	Email	Position	Date	Signature
Student	Maria Pia Inchingolo	mariapiainchingolo@yahoo.it	Student	16/07/2018	
Responsible person ¹⁰ at the Sending Institution	Giannoccaro Ilaria	ilaria.giannoccaro@poliba.it	Erasmus Departmental Coordinator	16/07/2018	Glaia Glemeros
Responsible person at the Receiving Institution ¹¹	Anna Wolnowska	Anna.wolnowska@put.poznan.pl			



During the Mobility

	Exceptional changes to Table A (to be approved by e-mail or signature by the student, the responsible person in the Sending Institution and the responsible person in the Receiving Institution)							
Table A2 During the mobility	During the code Institution co		Deleted component [tick if applicable]	Added component [tick if applicable]	Reason for change ¹²	Number of ECTS credits (or equivalent)		
					Choose an item.			
				\boxtimes	Choose an item.			

Exceptional changes to Table B (if applicable) (to be approved by e-mail or signature by the student and the responsible person in the Sending Institution)						
Table B2 Component During the code mobility (if any)		Component title at the Sending Institution (as indicated in the course catalogue)	Deleted component [tick if applicable] [tick if applicable]		Number of ECTS credits (or equivalent)	

Commitment

By signing this document, the student, the Sending Institution and the Receiving Institution confirm that they approve the Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and Receiving Institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the Inter-Institutional Agreement for institutions located in Partner Countries). The Sending Institution and the student should also commit to what is set out in the Erasmus+ grant agreement. The Receiving Institution confirms that the educational components listed in Table A are in line with its course catalogue and should be available to the student. The Sending Institution commits to recognise all the credits gained at the Receiving Institution for the successfully completed educational components and to count them towards the student's degree as described in Table B. Any exceptions to this rule are documented in an annex of this Learning Agreement and agreed by all parties. The student and the Receiving Institution will communicate to the Sending Institution any problems or changes regarding the study programme, responsible persons and/or study period.

Commitment	Name	Email	Position	Date	Signature
Student			Student		
Responsible person ¹³ at the Sending Institution					
Responsible person at the Receiving Institution ¹⁴					





		Transcript of Records at th	ne Receiving Institution						
Start and end dates of the study period: from [day/month/year] to [day/month/year]									
Table C After the mobility	Component code (if any)	Component title at the Receiving Institution (as indicated in the course catalogue)	Was the component successfully completed by the student? [Yes/No]	Number of ECTS credits (or equivalent)	Grades received at the Receiving Institution				
				Total:					

	Transcript of Records and Recognition at the Sending Institution								
		Start and end dates of the study period: from [day/month/year]	to [day/month/year]						
Table D After the mobility	Component code (if any)	Title of recognised component at the Sending Institution (as indicated in the course catalogue)	Number of ECTS credits (or equivalent) recognised	Grades registered at the Sending Institution (if applicable)					
			Total:						

Maria Pia Inchingolo Academic Year 2018/2019



- ¹ Nationality: country to which the person belongs administratively and that issues the ID card and/or passport.
- ² Study cycle: Short cycle (EQF level 5) / Bachelor or equivalent first cycle (EQF level 6) / Master or equivalent second cycle (EQF level 7) / Doctorate or equivalent third cycle (EQF level 8).
- ³ Field of education: The ISCED-F 2013 search tool available at http://ec.europa.eu/education/tools/isced-f_en.htm should be used to find the ISCED 2013 detailed field of education and training that is closest to the subject of the degree to be awarded to the student by the Sending Institution.
- ⁴ Erasmus code: a unique identifier that every higher education institution that has been awarded with the Erasmus Charter for Higher Education (ECHE) receives. It is only applicable to higher education institutions located in Programme Countries.
- ⁵ Contact person: person who provides a link for administrative information and who, depending on the structure of the higher education institution, may be the departmental coordinator or works at the international relations office or equivalent body within the institution.
- ⁶ An "educational component" is a self-contained and formal structured learning experience that features learning outcomes, credits and forms of assessment. Examples of educational components are: a course, module, seminar, laboratory work, practical work, preparation/research for a thesis, mobility window or free electives.
- ⁷ Course catalogue: detailed, user-friendly and up-to-date information on the institution's learning environment that should be available to students before the mobility period and throughout their studies to enable them to make the right choices and use their time most efficiently. The information concerns, for example, the qualifications offered, the learning, teaching and assessment procedures, the level of programmes, the individual educational components and the learning resources. The Course Catalogue should include the names of people to contact, with information about how, when and where to contact them.
- ⁸ ECTS credits (or equivalent): in countries where the "ECTS" system is not in place, in particular for institutions located in Partner Countries not participating in the Bologna process, "ECTS" needs to be replaced in the relevant tables by the name of the equivalent system that is used, and a web link to an explanation to the system should be added.
- Level of language competence: a description of the European Language Levels (CEFR) is https://europass.cedefop.europa.eu/en/resources/european-language-levels-cefr
- ¹⁰ Responsible person at the Sending Institution: an academic who has the authority to approve the Learning Agreement, to exceptionally amend it when it is needed, as well as to guarantee full recognition of such programme on behalf of the responsible academic body. The name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.
- ¹¹ Responsible person at the Receiving Institution: the name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.
- ¹² Reasons for exceptional changes to study programme abroad (choose an item number from the table below):

Reasons for deleting a component	Reason for adding a component
1. Previously selected educational component is not available at the Receiving	5. Substituting a deleted component
Institution	
2. Component is in a different language than previously specified in the course	6. Extending the mobility period
catalogue	
3. Timetable conflict	7. Other (please specify)
4. Other (please specify)	

¹³ Responsible person at the Sending Institution: an academic who has the authority to approve the Learning Agreement, to exceptionally amend it when it is needed, as well as to guarantee full recognition of such programme on behalf of the responsible academic body. The name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.

¹⁴ Responsible person at the Receiving Institution: the name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.



Learning Agreement Student Mobility for Studies

Higher Education: Learning Agreement form Andrea PIVA Academic Year 2018/2019

				-			
	Last name(s)	First name(s)	Date of birth	Nationality ¹	Sex [M/F]	Study cycle ²	Field of education ³
Student	LOSITO					EQF	
		Dario	04/06/1995	Italia	М	Level 7	0710
			Erasmus code ⁴				
Sending	Name	Faculty/Department	(if applicable)	Address	Country	Contact	person name ⁵ ; email; phone
Institution	POLITECNICO	Management		Via Amendola, 126/B		Pro	of. GIANNOCCARO ILARIA
	DI BARI	Engineering - DMMM	IBARI05	70126 BARI	ITA	ilaria	.giannoccaro@poliba.com
			Erasmus code				
	Name	Faculty/ Department	(if applicable)	Address	Country	Contac	t person name; email; phone
				Campus Diagonal Besòs,			
Danakalaa				Edifici A (EEBE). C.			Gemma Fargas
Receiving	Universidad			Eduard Maristany, 10-14		In	ternational Coordinator
Institution	Poltecnica de			08019 Barcelona		<u>m</u>	nobilitat.eebe@upc.edu
	Catalunya	EEBE	E BARCELO03		ES	ph.+	34.934137407/934137351

Before the mobility

	Study Programme at the Receiving Institution Planned period of the mobility: from September to January								
Table A Before the mobility	Component ⁶ code (if any)	Component title at the Receiving Institution (as indicated in the course catalogue ⁷)	Semester [e.g. autumn/spring; term]	Number of ECTS credits (or equivalent) ⁸ to be awarded by the Receiving Institution upon successful completion					
	295302	Renevable energies	Autumn	6					
	820014	Production Organization	Autumn	6					
	820071	Leadership and management	Autumn	6					
	820069	Innovation management	Autumn	6					
				Total: 24					
	Web link to th	Web link to the course catalogue at the Receiving Institution describing the learning outcomes: [web link to the relevant information]							

The level of language competence in SPANISH [indicate here the main language of instruction] that the student already has or agrees to acquire by the start of the study period is: $A1 \square A2 \blacksquare B1 \boxtimes B2 \square C1 \square C2 \square Native speaker \square$

		Recognition at the Sendi	ng Institution	
Table B Before the mobility	Component code (if any)	Component title at the Sending Institution (as indicated in the course catalogue)	Semester [e.g. autumn/spring; term]	Number of ECTS credits (or equivalent) to be recognised by the Sending Institution
		Gestione della produzione A	autumn	6
		Gestione dell innovazione	spring	6
		Esami a scelta		12
				Total:24
	Provisions app	lying if the student does not complete successfully some education	nal components: [web link	to the relevant information1

Commitment

By signing this document, the student, the Sending Institution and the Receiving Institution confirm that they approve the Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and Receiving Institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the Inter-Institutional Agreement for institutions located in Partner Countries). The Beneficiary Institution and the student should also commit to what is set out in the Erasmus+ grant agreement. The Receiving Institution confirms that the educational components listed in Table A are in line with its course catalogue and should be available to the student. The Sending Institution commits to recognise all the credits or equivalent units gained at the Receiving Institution for the successfully completed educational components and to count them towards the student's degree as described in Table B. Any exceptions to this rule are documented in an annex of this Learning Agreement and agreed by all parties. The student and the Receiving Institution will communicate to the Sending Institution any problems or changes regarding the study programme, responsible persons and/or study period.

Commitment	Name	Email	Position	Date	Signature
Student	Dario Losito		Student		
Responsible person ¹⁰ at the Sending Institution	Ilaria GIANNOCCARO	llaria.giannoccaro@poliba.it	Erasmus Departmental Coordinator		Glara Glandoro
Responsible person at the Receiving Institution ¹¹					



	Transcript of Records at the Receiving Institution Start and end dates of the study period: from [day/month/year]									
Table C After the mobility	Table C Component Component title at the Receiving Installation (as indicated in the course catalog)		Was the component Successfully completed Credits at the by the student? [Yes/No] (or equivalent)							
				Total:						

	Transcript of Records and Recognition at the Sending Institution									
	Start and end dates of the study period: from [day/month/year] to [day/month/year]									
Table D After the mobility	Component code (if any)	Title of recognised component at the Sending Institution (as indicated in the course catalogue)	Number of ECTS credits (or equivalent) recognised	Grades registered at the Sending Institution (if applicable)						
			Total:							



- ¹ Nationality: country to which the person belongs administratively and that issues the ID card and/or passport.
- ² **Study cycle:** Short cycle (EQF level 5) / Bachelor or equivalent first cycle (EQF level 6) / Master or equivalent second cycle (EQF level 7) / Doctorate or equivalent third cycle (EQF level 8).
- ³ **Field of education:** The <u>ISCED-F 2013 search tool</u> available at <u>http://ec.europa.eu/education/tools/isced-f_en.htm</u> should be used to find the ISCED 2013 detailed field of education and training that is closest to the subject of the degree to be awarded to the student by the Sending Institution.
- ⁴ **Erasmus code**: a unique identifier that every higher education institution that has been awarded with the Erasmus Charter for Higher Education (ECHE) receives. It is only applicable to higher education institutions located in Programme Countries.
- ⁵ **Contact person**: person who provides a link for administrative information and who, depending on the structure of the higher education institution, may be the departmental coordinator or works at the international relations office or equivalent body within the institution.
- ⁶ An "educational component" is a self-contained and formal structured learning experience that features learning outcomes, credits and forms of assessment. Examples of educational components are: a course, module, seminar, laboratory work, practical work, preparation/research for a thesis, mobility window or free electives.
- ⁷ **Course catalogue**: detailed, user-friendly and up-to-date information on the institution's learning environment that should be available to students before the mobility period and throughout their studies to enable them to make the right choices and use their time most efficiently. The information concerns, for example, the qualifications offered, the learning, teaching and assessment procedures, the level of programmes, the individual educational components and the learning resources. The Course Catalogue should include the names of people to contact, with information about how, when and where to contact them.
- ⁸ ECTS credits (or equivalent): in countries where the "ECTS" system is not in place, in particular for institutions located in Partner Countries not participating in the Bologna process, "ECTS" needs to be replaced in the relevant tables by the name of the equivalent system that is used, and a web link to an explanation to the system should be added.
- ⁹ **Level of language competence**: a description of the European Language Levels (CEFR) is available at https://europass.cedefop.europa.eu/en/resources/european-language-levels-cefr
- ¹⁰ **Responsible person at the Sending Institution**: an academic who has the authority to approve the Learning Agreement, to exceptionally amend it when it is needed, as well as to guarantee full recognition of such programme on behalf of the responsible academic body. The name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.
- ¹¹ **Responsible person at the Receiving Institution**: the name and email of the Responsible person must be filled in only in case it differs from that of the Contact person mentioned at the top of the document.



Student	Last name(s)	First name(s)	Date of birth	Nationality ¹	Sex [M/F]	Study cycle ²	Field of education ³
	Marena	Marco	29.01.1997	Italian	М	Bachelor	0710
	Name	Faculty/Department	Erasmus code ⁴ (if applicable)			Contact person name ⁵ ; email; phone	
Sending Institution	POLITECNICO DI BARI	Management Engineering	IBARI05	Via Amendola, 126/B 70126 BARI	ITA	Prof.ssa Ilaria Giannoccaro ilaria.giannoccaro@poliba.it 0039 080 596 2722	
	Name	Faculty/ Department	Erasmus code (if applicable)	Address	Country	Contact person name; email; phone	
Receiving Institution	KARLSRUHER INSTITUT FÜR TECHNOLOGIE (KIT)	Industrial Engineering and Management	D KARLSRU01	Kaiserstraße 12 DE-76131 KARLSRUHE Deutschland	DE	Lorene Dobrinoff International.relations@wiwi.kit.edu 0049 (0)721 608-43452	

Before the mobility

		Study Programme at the Rece	iving Institution	
		Planned period of the mobility: fromOctobe	er/18 toMarch/19)
Table A Before the mobility	Component ⁶ code (if any)	Component title at the Receiving Institution (as indicated in the course catalogue ⁷)	Semester [e.g. autumn/spring; term]	Number of ECTS credits (or equivalent) ⁸ to be awarded by the Receiving Institution upon successful completion
	2545001	Entrepreneurship	Winter Semester	3
	2581992	Risk Management in Industrial Supply Networks	Winter Semester	3.5
	2572155	International Marketing	Winter Semester	1.5
	2581963	Project Management	Winter Semester	3
	2581002	Energy System Analysis	Winter Semester	3
	2581012	Renewable Energy- Resources, Technologies and Economics	Winter Semester	3
	2550494	Supply Chain Management in the Industry Process	Winter Semester	4.5
	2581956	International Management in Engineering and Production	Winter Semester	3.5
		Pre-Semester German Language Course	Winter Semester	4
				Total: 29

The level of language competence ⁹	inEnglish	_ [indicate here	the ma	in langu	age of i	nstructio	on] that	the student already has or agrees to acquire by the start
	of the study pe	eriod is: A1 □	<i>A2</i> □	<i>B</i> 1 □	<i>B2</i> ⊠	<i>C</i> 1 □	<i>C2</i> □	Native speaker \square



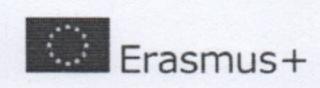
	Recognition at the Sending Institution						
Table B Before the mobility	Component code (if any)	Component title at the Sending Institution (as indicated in the course catalogue)	Semester [e.g. autumn/spring; term]	Number of ECTS credits (or equivalent) to be recognised by the Sending Institution			
		Gestione dell'Impresa e dei Progetti	Autumn /Spring	12			
		Esami a Scelta	Autumn	12			
				Total: 24			
	Provisions applying if the student does not complete successfully some educational components: [web link to the relevant information]						

Commitment

By signing this document, the student, the Sending Institution and the Receiving Institution confirm that they approve the Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and Receiving Institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the Inter-Institutional Agreement for institutions located in Partner Countries). The Sending Institution and the student should also commit to what is set out in the Erasmus+ grant agreement. The Receiving Institution confirms that the educational components listed in Table A are in line with its course catalogue and should be available to the student. The Sending Institution commits to recognise all the credits gained at the Receiving Institution for the successfully completed educational components and to count them towards the student's degree as described in Table B. Any exceptions to this rule are documented in an annex of this Learning Agreement and agreed by all parties. The student and the Receiving Institution will communicate to the Sending Institution any problems or changes regarding the study programme, responsible persons and/or study period.

Commitment	Name	Email	Position	Date	Signature
Student	Marena Marco	marenamarco@me.com	Student		
Responsible person ¹⁰ at the Sending Institution	Prof.ssa Ilaria Giannoccaro	llaria.giannoccaro@poliba.it	Erasmus Departmental Coordinator		
Responsible person at the Receiving Institution ¹¹					





Student's name Academic Year 2018/2019

Student	Last name(s)	First name(s)	Date of birth	Nationality ¹	Sex [M/F]	Study cycle ²	Field of education ³
	Pignataro	Valerio	16/05/1995	ITALIAN	М	Second Cycle	Ø ₹ \○ Management Engineering
Sending Institution Receiving Institution	Name	Faculty/Department	Erasmus code ⁴ (if applicable)	Address	Country	Contact person name ⁵ ; email; phone	
	POLITECNICO DI BARI	DMMM	IBARI05	Via Amendola, 126/B 70126 BARI	ITA	Prof.ssa Ilaria Giannoccaro	
	Name	Faculty/ Department	Erasmus code (if applicable)	Address	Country	Contact person name; email; phone	

Before the mobility

Study Programme at the Receiving Institution

Table A Before the mobility	Component ⁶ code (if any)	Component title at the Receiving Institution (as indicated in the course catalogue ⁷)	Semester [e.g. autumn/spring; term]	Number of ECTS credits (or equivalent) to be awarded by the Receiving Institution upon successful completion	
	42741	Sistemas de información y simulación empresarial	Autumn	6	
	50671	Herramientas software para gestión de datos	Autumn	6	
	42724	Organización de la producción	Autumn	6	
	50952	Diseño del sistema productivo y organización del trabajo	Autumn	7.5	
	50669	Redes y servicios	Autumn	6	
				Total: 31,5	

The level of language competence in Spanish [indicate here the main language of instruction] that the student already has or agrees to acquire by the start of the study period is: A1 □ A2 □ B1 □ B2 □ C1 □ C2 □ Native speaker □

Recognition at the Sending Institution						
Table B Before the mobility	Component code (if any) Component title at the Sending Institution (as indicated in the course catalogue)		Semester [e.g. autumn/spring; term]	Number of ECTS credits (or equivalent to be recognised by the Sending Institution		
	2350	Sistemi informativi	Autumn	12		
	2355	Gestione della produzione industriale	Spring	12		
	2557	Internet of things	Autumn	6		
				Total: 30		

Commitment

By signing this document, the Sending Institution and the Receiving Institution confirm that they approve the Learning Agreement and that they will comply with all the arrangements agreed by all parties. Sending and Receiving Institutions undertake to apply all the principles of the Erasmus Charter for Higher Education relating to mobility for studies (or the principles agreed in the Inter-Institutional Agreement for institutions located in Partner Countries). The Sending Institution and the student should also commit to what is set out in the Erasmus+ grant agreement. The Receiving Institution confirms that the educational components listed in Table A are in line with its course catalogue and should be available to the student. The Sending Institution commits to recognise all the credits gained at the Receiving Institution for the successfully completed educational components and to count them towards the student's degree as described in Table B. Any exceptions to this rule are documented in an annex of this Learning Agreement and agreed by all parties. The student and the Receiving Institution will communicate to the Sending Institution any problems or changes regarding the study programme, responsible persons and/or study period.

Commitment	Name	Email	Position	Date	Signature
Student	Valerio Pignataro	valeriopigantaro@outlook.co m	Student	13/06/2018	Voleris light
Responsible person ¹⁰ at the Sending Institution	Prof.ssa Ilaria Giannoccaro	Ilaria.giannoccaro@poliba.it	Erasmus Departmental Coordinator	13/06/2018	The Granace
Responsible person at the Receiving Institution ¹¹					

